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MEASURING THE COMPLETE PERFORMANCE OF ETFs WITH LYXOR'S EFFICIENCY INDICATOR®

ETFs have attracted a growing number of providers to the market, leaving investors faced with a difficult question: how to select the most efficient ETF. In theory, ETFs following the same index should all provide very similar investment returns as they are designed to closely replicate the indices that they track. In practice, however, these returns can vary significantly.

In this context, to match market expectations, Lyxor has developed a proprietary "ETF Efficiency Indicator", which is a comprehensive solution used to compare and evaluate all ETFs¹, in accordance with three criteria LYXOR sees as the most relevant to calculate performance.

3 CRITERIA TO MEASURE ETF EFFICIENCY

The ETF Efficiency Indicator looks at an ETF's tracking difference, tracking error and the key metric of secondary market liquidity and combines this into a single score (details on page 2). This score provides a straight forward way to compare funds that are linked to the same index and it is based on observable quantitative criteria.

ETF EFFICIENCY RANKING

The table below shows the ETF Efficiency scores for ETFs listed in Europe and tracking 10 key equity benchmark indices, gathering around 40% of the assets invested on the European ETF market. Calculations are based on data observed over a one-year period (June 28 2013 - June 30 2014). Details on the methodology and calculations are available on the following pages.

1Y RC	ILLING	From JUNE 2	28 2013 to JUNE	E 30 2014			RANKIN	G BY EI		
LYXOR ETF ticker	Benchmark	Benchmark ticker	Index Performance		Ranking 1	Ranking 2	Ranking 3	Ranking 4	Ranking 5	Ranking 6
LEM FP	MSCI EM.Mkts	NDUEEGF	8.53%	El Provider	-1.10% LYXOR	-1.16% DB X	-1.39% UBS	-1.75% ISHARES	-1.83% ISHARES	
WLD FP	MSCI WORLD	NDDUWI	17.77%	El Provider	-0.27% LYXOR	-0.43% ISHARES	-0.47% ISHARES	-0.48% DB X		
SP5 FP	S&P 500	SPTR500N	17.56%	El Provider	0.23% LYXOR	0.14% VANGUARD	0.09% HSBC	0.05% ISHARES	-0.14% DB X	-0.17% ISHARES
USA FP	MSCI USA	NDDUUS	17.94%	El Provider	-0.07% LYXOR	-0.15% AMUNDI	-0.23% DB X	-0.27% AMUNDI	-0.42% UBS	
MEU FP	MSCI EUROPE	M7EU	22.73%	El Provider	-0.08% LYXOR	-0.19% AMUNDI	-0.20% DB X	-0.26% SOURCE	-0.28% ISHARES	-0.43% STATE STREET
MSE FP	EURO- STOXX 50	SX5T	27.50%	El Provider	0.58% ISHARES	0.48% DB X	0.32% LYXOR	0.26% ISHARES		
CAC FP	CAC 40	CACR	22.30%	El Provider	-0.38% LYXOR	-0.40% EASYETF	-0.53% AMUNDI	-0.66% AMUNDI		
L100 FP	FTSE 100	TUKXG	20.25%	El Provider	-0.23% VANGUARD	-0.23% LYXOR	-0.60% ISHARES			
DAX FP	DAX	DAX	23.54%	El Provider	-0.35% ISHARES	-0.50% DB X	-0.52% LYXOR			
MIB FP	FTSE MIB	FTSEMIBN	42.79%	El Provider	-0.30% LYXOR	-0.37% ISHARES	-0.48% ISHARES	-0.77% DB X		

Source Bloomberg and Lyxor, data from 28 June 2013 to 30 June 2014

The rationale and construction of the indicator are detailed in an academic paper published by Thierry Roncalli, Head of Research & Development at Lyxor and Professor of Finance at the Evry University, and Marlene Hassine, ETF strategist. The academic paper can be downloaded from SSRN: http://ssrn.com/abstract=2212596 or from REPEC http://ideas.repec.org/p/pra/mprapa/44298.html

ETF.RESEARCH@LYXOR.COM +33 (0)1 42 13 59 56



THE ETF EFFICIENCY INDICATOR

The Efficiency Indicator is a measure of ETF efficiency combining the three performance characteristics that matter most to investors: performance (tracking difference versus the index), liquidity and tracking error. The Efficiency Indicator is calculated using the following formula:

Tracking Difference – Liquidity Spread – Scaling factor² x Tracking Error

- The aim is to answer three key objectives:
- Minimise underperformance versus the index (or maximise outperformance)
- Minimise the tracking error versus the index
- Minimise the trading cost (the bid/ask or liquidity spread)
- The ETF Efficiency Indicator has been proposed in 2013 by Thierry Roncalli, head of research & development at Lyxor and professor of Finance at the Evry University, and Marlene Hassine, ETF research at Lyxor and member of the SFAF, in an academic publication entitled "Measuring Performance of Exchange Traded Funds".

THE EFFICIENCY INDICATOR IN PRACTICE

In the tables below Lyxor calculates the ETF efficiency for ETFs tracking 10 key equity benchmark indices, using daily data over a one-year period (June 28 2013 - June 30 2014). The components of the efficiency calculation are also shown and the best scores in the relevant categories are highlighted.

Peer Group Analysis Methodology³

For each index, the methodology defines a peer group based on ETFs issued by providers belonging to the Top 20 ETF Issuers list, as defined by ETFGI, an independent research and consultancy firm. Each peer group includes the relevant Lyxor ETF share-class and the 4 largest ETF share-classes issued by other providers, representing a level of market-share of at least 5% on the relative index. ETF sizes are considered as an average of the Asset Under Management levels observed over the relevant time period. The performance of each ETF is determined by the change in Net Asset Value (NAV) between June 28 2013 and June 30 2014 included, with dividends reinvested.

The observed performances are net of management fees. For indices not denominated in EUR, Lyxor converted each closing index value into EUR using the WM Reuters Forex Rate.



² The scaling factor is the confidence level of The Efficiency Indicator; if the confidence level is 95% then the scaling factor is 1.65

³ Please contact Lyxor ETF Research for the full description of the ETF selection methodology (ETF.RESEARCH@LYXOR.COM or +33 (0)1 42 13 59 56)



ETF EFFICIENCY DETAILS

In the tables below Lyxor calculates the ETF efficiency for ETFs tracking 10 key equity benchmark indices, using daily data over a one-year period (June 28 2013 - June 30 2014).

	MSCI EM	NDDUEEGF	Performance 8.53%						
Name	Provider	ISIN	Ticker Bloomberg	TER	AUM in MEUR	Efficiency Measure (bps)	Tracking Difference (bps)*	Liquidity Spread (bps)**	Tracking Error (bps)***
LYXOR UCITS ETF MSCI EMERGING MARKETS	LYXOR 🛞	FR0010429068	LEM FP	0.55%	1132	-1.10%	-0.93%	0.12%	0.03%
db x-trackers MSCI Emerging Markets Index UCITS ETF	DB X	LU0292107645	XMEM GY	0.65%	2 101	-1.16%	-0.98%	0.12%	0.04%
UBS ETFs plc - MSCI Emerging Markets TRN Index SF	UBS	IE00B3Z3FS74	EGUSAS SW	0.45%	857	-1.39%	-1.07%	0.26%	0.03%
iShares MSCI Emerging Markets UCITS ETF (Inc)	ISHARES	IE00B0M63177	IDEM LN	0.75%	3 900	-1.75%	-0.63%	0.15%	0.58%
iShares MSCI Emerging Markets UCITS ETF LUX	ISHARES	LU0254097446	CSEM SW	0.67%	624	-1.83%	0.18%	0.31%	1.03%

	MSCI WORLD	NDDUWI	Performance 17.77%						
Name	Provider	ISIN	Ticker Bloomberg	TER	AUM in MEUR	Efficiency Measure (bps)	Tracking Difference (bps)*	Liquidity Spread (bps)**	Tracking Error (bps)***
Lyxor UCITS ETF MSCI WORLD	LYXOR 🛞	FR0010315770	WLD FP	0.45%	921	-0.27%	-0.17%	0.09%	0.01%
iShares MSCI World UCITS ETF Acc	ISHARES	IE00B4L5Y983	IWDA LN	0.20%	625	-0.43%	-0.06%	0.17%	0.12%
iShares MSCI World UCITS ETF Inc	ISHARES	IE00B0M62Q58	IDWR LN	0.50%	5 103	-0.47%	-0.17%	0.10%	0.12%
db x-trackers MSCI World Index UCITS ETF	DB X	LU0274208692	XMWO GY	0.45%	2 361	-0.48%	-0.34%	0.11%	0.02%

	S&P 500	SPTR500N	Performance 17.56%						
Name	Provider	ISIN	Ticker Bloomberg	TER	AUM in MEUR	Efficiency Measure (bps)	Tracking Difference (bps)*	Liquidity Spread (bps)**	Tracking Error (bps)***
Lyxor UCITS ETF S&P 500	LYXOR 🕘	LU0496786574	SP5 FP	0.15%	383	0.23%	0.34%	0.09%	0.01%
Vanguard S&P 500	VANGUARD	IE00B3XXRP09	VUSA LN	0.09%	1 822	0.14%	0.26%	0.09%	0.02%
iShares S&P 500 - B UCITS ETF	ISHARES	IE00B5BMR087	CSSPX SW	0.07%	1 050	0.05%	0.20%	0.11%	0.02%
db x-trackers S&P 500 UCITS ETF	DB X	LU0490618542	D5BM GY	0.20%	1 100	-0.14%	0.03%	0.13%	0.03%
iShares S&P 500 UCITS ETF Inc	ISHARES	DE0002643889	IUSA GY	0.40%	10 302	-0.17%	-0.09%	0.04%	0.03%

	MSCI USA	NDDUUS	Performance 17.94%						
Name	Provider	ISIN	Ticker Bloomberg	TER	AUM in MEUR	Efficiency Measure (bps)	Tracking Difference (bps)*	Liquidity Spread (bps)**	Tracking Error (bps)***
Lyxor UCITS ETF MSCI USA	LYXOR 🕘	FR0010296061	USA FP	0.30%	806	-0.07%	0.04%	0.10%	0.00%
Amundi ETF MSCI USA UCITS ETF	AMUNDI	FR0010688275	CU2 FP	0.28%	560	-0.15%	-0.04%	0.10%	0.00%
db x-trackers MSCI USA Index UCITS ETF	DB X	LU0274210672	XMUS GY	0.30%	1 461	-0.23%	-0.06%	0.14%	0.02%
Amundi ETF MSCI USA UCITS ETF	AMUNDI	FR0010871152	CU2USD SW	0.28%	560	-0.27%	-0.04%	0.22%	0.00%
UBS ETF-MSCI USA UCITS ETF	UBS	LU0136234654	USACHA SW	0.20%	1 319	-0.42%	-0.29%	0.10%	0.02%

	MSCI EUROPE	M7EU	Performance 22.73%						
Name	Provider	ISIN	Ticker Bloomberg	TER	AUM in MEUR	Efficiency Measure (bps)	Tracking Difference (bps)*	Liquidity Spread (bps)**	Tracking Error (bps)***
Lyxor UCITS ETF MSCI Europe	LYXOR 🕘	FR0010261198	MEU FP	0.30%	769		0.05%	0.10%	0.01%
db x-trackers MSCI EUROPE INDEX UCITS ETF (DR)	DB X	LU0274209237	XMEU GY	0.30%	1 401	-0.20%	0.01%	0.13%	0.05%
Source MSCI Europe UCITS ETF	SOURCE	IE00B60SWY32	SMSEUR GY	0.30%	665	-0.26%	-0.04%	0.14%	0.05%
iShares MSCI Europe UCITS ETF Inc	ISHARES	IE00B1YZSC51	IMEU NA	0.35%	2 378	-0.28%	-0.07%	0.12%	0.06%
SPDR MSCI EuropeSM UCITS ETF	STATE STREET	FR0000001885	ERO FP	0.30%	459	-0.43%	-0.10%	0.17%	0.09%

* Tracking Difference (in IOSCO terminology): Performance spread between the ETF and the benchmark
** Liquidity Spread daily average of the first limit order spreads weighted by volumes for each listing place
*** Tracking Error (in IOSCO terminology): Volatility of the performance spread measures on a daily basis over a 1 year period
Each blue square shows which issuer is first for each component of the Efficiency Indicator



	EURO STOXX50	SX5T	Performance 27.50%						
Name	Provider	ISIN	Ticker Bloomberg	TER	AUM in MEUR	Efficiency Measure (bps)	Tracking Difference (bps)*	Liquidity Spread (bps)**	Tracking Error (bps)***
iShares EURO STOXX 50 DE	ISHARES 🙆	DE0005933956	SX5EEX GY	0.16%	4 597	0.58%	1.12%	0.06%	0.29%
db x-trackers EURO STOXX 50 UCITS ETF (DR)	DB X	LU0274211217	XESX GY	0.09%	2 400	0.48%	0.61%	0.08%	0.03%
LYXOR UCITS ETF EURO STOXX 50	LYXOR	FR0007054358	MSE FP	0.20%	4622	0.32%	0.43%	0.06%	0.03%
iShares EURO STOXX 50 UCITS ETF Inc	ISHARES	IE0008471009	EUN2 GY	0.35%	5 717	0.26%	0.41%	0.07%	0.05%

	CACR	CAC 40	Performance 22.30%						
Name	Provider	ISIN	Ticker Bloomberg	TER	AUM in MEUR	Efficiency Measure (bps)	Tracking Difference (bps)*	Liquidity Spread (bps)**	Tracking Error (bps)***
LYXOR UCITS ETF CAC 40	LYXOR 🕘	FR0007052782	CAC FP	0.25%	2871	-0.38%	-0.33%	0.03%	0.01%
CAC 40 THEAM EASY UCITS ETF	EASYETF	FR0010150458	E40 FP	0.25%	309	-0.40%	-0.25%	0.11%	0.02%
Amundi ETF CAC 40 UCITS ETF	AMUNDI	FR0007080973	C40 FP	0.25%	524	-0.53%	-0.21%	0.12%	0.12%
Amundi ETF CAC 40 UCITS ETF	AMUNDI	FR0010878033	C4D FP	0.25%	251	-0.66%	-0.24%	0.18%	0.15%

	FTSE100	тикха	Performance 20.25%						
Name	Provider	ISIN	Ticker Bloomberg	TER	AUM in MEUR	Efficiency Measure (bps)	Tracking Difference (bps)*	Liquidity Spread (bps)**	Tracking Error (bps)***
Vanguard FTSE 100	VANGUARD 🛞	IE00B810Q511	VUKE LN	0.10%	778	-0.23%	-0.10%	0.08%	0.03%
LYXOR UCITS ETF FTSE 100	LYXOR	FR0010438127	L100 LN	0.15%	416	-0.23%	-0.10%	0.11%	0.01%
iShares FTSE 100 UCITS ETF Inc	ISHARES	IE0005042456	ISF LN	0.40%	4 987	-0.60%	-0.50%	0.05%	0.03%

	DAX	DAX	Performance 23.54%						
Name	Provider	ISIN	Ticker Bloomberg	TER	AUM in MEUR	Efficiency Measure (bps)	Tracking Difference (bps)*	Liquidity Spread (bps)**	Tracking Error (bps)***
ISHARES DAX DE	ISHARES 🕘	DE0005933931	DAXEX GY	0.16%	15 898	-0.35%	-0.18%	0.03%	0.08%
db x-trackers DAX UCITS ETF (DR)	DB X	LU0274211480	XDAX GY	0.09%	3 749	-0.50%	-0.39%	0.05%	0.03%
LYXOR UCITS ETF DAX	LYXOR	LU0252633754	DAX FP	0.15%	658	-0.52%	-0.44%	0.05%	0.02%

	FTSEMIB	FTSEMIBN	Performance 42.79%						
Name	Provider	ISIN	Ticker Bloomberg	TER	AUM in MEUR	Efficiency Measure (bps)	Tracking Difference (bps)*	Liquidity Spread (bps)**	Tracking Error (bps)***
LYXOR UCITS ETF FTSE MIB	LYXOR 🕘	FR0010010827	MIB FP	0.35%	827	-0.30%	-0.22%	0.05%	0.02%
iShares FTSE MIB UCITS ETF Inc	ISHARES	IE00B1XNH568	IMIB IM	0.35%	908	-0.37%	-0.17%	0.11%	0.05%
iShares FTSE MIB UCITS ETF Acc	ISHARES	IE00B53L4X51	CSMIB SW	0.33%	132	-0.48%	-0.24%	0.17%	0.05%
db x-trackers FTSE MIB Index UCITS ETF (DR)	DB X	LU0274212538	XMIB GY	0.30%	247	-0.77%	-0.49%	0.18%	0.06%

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